



[BRANDED CONTENT]



NOSCH LABS PVT. LTD.

Led by Research...

Driven by Excellence...

'Making the world a Healthier Place'

Dream that drives us at Nosch. The laudable goal that we aim for. The vision that suffuses us with the passion to innovate and excel.

Over the past twenty-two years, we have been ceaselessly engaged in a quest to sustain and improve the quality of life through creating safe pharmaceutical solutions. Our competencies have grown to embrace the entire pharmaceutical value chain - APIs and Semi-finished Formulations.

Today, with an impeccable reputation for uncompromising quality and timely delivery, Nosch has emerged as the partner of choice across the world.

Production Prowess

Nosch's manufacturing operations span across four units in the south Indian state of Telangana. While two are dedicated API Units, the other two are for Semi-finished Formulations / Pellets. These facilities adhere to the latest cGMP norms and house various departments such as R&D labs, technical services, quality control, quality assurance, and regulatory affairs. Nosch's state-of-the-art equipment and infrastructure with optimized capacities give us a competitive edge in the global market.

Nosch generated ~46% of the total revenue from the sale of pellets and the

balance ~54% from the sale of other products.

Team Strength

The company's true assets are its highly motivated and well-trained employees who reflect a blend of zeal and commitment. They are customer-oriented, proactive problem solvers who embrace the challenges of the constantly evolving pharmaceutical industry. Nosch's dedicated team, with its technical and innovative capabilities, positions us as a major player in the international arena.

Committed to Customer Delight

At Nosch, we believe in forging strong bonds with our customers through delivery of products on-time, cost-effectively and securely. Quick response time, comprehensive technical support and top-notch quality products have seen Nosch record a healthy turnover.

Company provide Technical Documentation and support for all of its products.

Robust Financial Progression

Nosch has shown a consistent upward trend, growing at a CAGR of 14.32% during FY20-22. The revenue increased by 3.5% to reach INR 497.4 Cr in FY22 on the back of growth in exports. Notably, Switzerland, Turkey, and South Korea emerged as major export markets, contributing ~79% to the total revenue in FY22.

The operating profit margin were 33.3% moving largely in line with the net profit margin of 27.5% in FY22. Company did not utilize its short-term debt as

on FY21 and FY22 end which resulted in a zero gearing ratio signifying its financial prudence, solid foundation, and creditworthiness.

Business Beyond Borders

Nosch caters to both, the domestic as well as international markets. In FY22, company generated ~89% of its total revenue from the international markets while the remaining ~11% was contributed by the domestic market. Key export regions of the Company include Switzerland (58.13% of total export revenue), Turkey (15.66%), South Korea (5.42%), Spain (3.64%), Bangladesh (3.86%), and Egypt (2.45%) amongst others.

The company procured ~82% of its raw material requirements from the domestic market and the remaining ~18% was procured from the international markets in FY22. Key import markets include China (96.53% of total import purchase), Japan (2.01%), Netherlands (0.76%), and Switzerland (0.70%).

Thriving Amidst Competition

Nosch operates in an intensely competitive market comprising both of organized and unorganized players. The competitive advantage which Nosch perceives over its peers is the quality of products and services we provide to our clients.

The Nosch Credo

We are totally dedicated to our commitment to offer products of outstanding quality, using advanced technology, at a reasonable price and to set new benchmarks in service excellence.

