



Arun Bhikshesvaran

Chief Executive Officer
Radisys India Limited



Radisys solutions help communications service providers accelerate their digital evolution through high-performance, future-proof networks. Its end-to-end portfolio, ranging from digital endpoints and core solutions to immersive digital experiences, significantly reduce the cost-of-service delivery and drive increased customer satisfaction and stickiness.

Open and Disaggregated

Access: Provide 4G and 5G fixed broadband access network access, including a range of software, products, and services for OEMs and global network operators. Includes Radisys' Connect RAN and Connect Open Broadband portfolios.

Digital Engagement Products:

APIs and SDKs that provide communication and digital engagement capabilities in business applications and workflows. Includes Radisys' Engage Digital Platform, Engage@Work, Engage Video Assistant, Engage Media Server, and Impromptu.

Digital Endpoints:

Aim to help service providers include additional digital engagement services on top of existing fixed and wireless data plans, used by both residential and enterprise subscribers. Includes Radisys' Reach products: SmartLiving,

SmartMonitoring, Smart Feature Phone, and ReachPoint

Embedded: Custom embedded and hardware solutions that support products for use in testing, medical imaging, defense and industrial automation fields.

Evolve Network Services:

Consulting services, planning and design services for RAN, IP/MPLS, 4G/5G core and fiber networks, deployment services, integration services, optimization services, integrated and converged network operations center (NOC) services.

What has been the success mantra of your company?

Radisys' mission is to enable a connected world through open telecom solutions. The success of "Open Radisys" is undergirded by five key pillars:

- OPEN PLATFORM - Commitment to off-the-shelf components; standards-based interoperability with 3rd parties
- OPEN ARCHITECTURE - Separation of hardware and software; separation of control and media with open APIs
- OPEN INTEGRATION - System integration for third-party platforms and solutions
- OPEN STANDARDS - Key open source memberships and leadership

How would you describe the journey of your company since its inception? What are some of the key milestones of the company in recent years?

Radisys Corporation is a global leader in open telecom and digital experience solutions. Radisys empowers its customers to become digital experience providers through open and disaggregated platforms and with solutions that facilitate unique immersive digital experiences. 'Open Radisys' reflects its commitment to making open telecom solutions a reality.

Radisys' solutions are currently installed with more than 200 operators globally, servicing 1.7B+ subscribers and connecting over 2 billion users through 200+ service provider deployments. Radisys is a proud member of the Jio Platforms Limited family.

What are some of the key products / services offered by the company?

- OPEN SOURCE - Targeted software and hardware

What are some of the innovative initiatives taken by your company in recent years? How have those initiatives helped your organization?

The opportunities for telecom service providers have never been greater with 50 billion connected devices, 10 billion smartphones, 1,000x growth in mobile data volumes, 5x faster processing and 10x-100x data usage rates. Radisys is helping its customers and partners win with open networks and bridge the digital divide.

Open and Disaggregated Networks

- Service providers are embracing Open RAN technologies. Omdia has forecasted that Open RAN will generate approximately \$3.2B annually by 2024 in both the 4G and 5G markets. Radisys' industry-leading Connect Open RAN 5G protocol software is compliant with O-RAN architecture, supports open interfaces and is optimized for performance on multiple SoCs and target hardware platforms.

Bridging the Digital Divide

- Access to broadband internet is a necessity in an increasingly digital world. Radisys helps service providers close the gap through its software-defined broadband access solutions next-generation FTTX networks.
- Digital endpoints such as its Reach Smart Feature Phone

enables broadband access and transformative digital experiences to underserved markets. The phone comes equipped with Radisys Reachcast, a plug-and-play accessory that lets users stream live TV and video from their handset directly to any television.

The Cloud Opportunity

- New services and features, business models and bundling options along with the cloud are transforming how business and consumer communications services are delivered. CPaaS - Communications Platforms as a Service - is a \$15B annual business, growing at 35%. Radisys' communications and engagement technologies are embedded in CPaaS services through video conferencing and customer contact support, enabling this market to deliver new global services.