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facility management solutions. In addition, we use platforms like IDEA Labs to connect with the broader ecosystem, understanding the latest innovations and partnering to bring the best solutions to our clients and the industry.

What are some innovative real estate solutions that JLL has developed recently, and how have they impacted clients?

Our solutions integrate our real estate expertise, innovation mindset, technological advancements and best practices from around the world to ensure they are tailored to our clients' requirements. They are created with the objective of retaining talent, enhancing employee experience, and reducing costs. With systems that enhance productivity while optimising spaces for the occupiers, we look to have a positive impact on our clients' operations, experience and bottom line. Some of our key innovations, include:

Corrigo - an integrated facilities management system that replaces repetitive maintenance tasks with cloud-based automation, empowering facility managers to navigate high volume work order, asset, and vendor management at scale.

JLL Serve - a digital platform to streamline service requests and improve communication between occupants and facility managers, enhancing overall workplace experience

SmartSense - an IoT-based solution that monitors indoor environmental quality and space utilisation, providing valuable insights for optimising workplace environments

We have also partnered with Envizi to enhance our sustainability and energy management capabilities, allowing us to extend these services to our clients.

JLL Falcon is our AI-powered portfolio analytics tool to help clients optimise their real estate assets through data-driven decision-making. These solutions have had broad impacts on client experience, efficiency, and cost.

How is JLL leveraging next-gen technologies like AI, IoT, and data analytics to create smarter, more efficient workplaces?

We integrate technology across the entire workplace lifecycle to create smarter, more efficient workplaces that can easily adapt to the changing needs of our clients and people. This comprehensive approach ensures that we're delivering value at every stage of a property's life, be it the initial design or ongoing operations and maintenance.

During the design phase, we utilise cutting edge tools like QBIO. QBIO employs AI-driven design optimisation algorithms that takes into consideration several factors like space efficiency, employee workflow patterns, and collaborative needs. With this, we generate and evaluate

numerous design options, creating offices that can support businesses now and in the future.

To support operations, we deploy IoT sensors across the workplace. These sensors monitor several parameters, including indoor air quality, occupancy, and workplace utilisation on a real-time basis.

Proprietary tools like Falcon and JLL GPT (internal) significantly enhance our analytics capabilities to drive value from real estate portfolios. These tools help us identify trends, forecast future space needs, and suggest optimisation strategies best suited to the organisation's growth.

We also integrate AI-powered predictive maintenance systems to analyse data from equipment sensors and historical maintenance records. These help us predict when a piece of equipment is likely to fail. This proactive approach allows us to schedule maintenance before breakdowns occur, reducing downtime and extending the lifespan of building systems. Currently, we are also exploring the use of digital twins to create virtual replicas of physical spaces for better management.

What role do sustainability-focused amenities, such as energy-efficient spaces and green zones, play in attracting the younger workforce, and how is JLL integrating these elements into office projects?

At JLL, sustainability is at the heart of everything we do. Our sustainability program is focused on delivering impact on three key areas: climate action, healthy spaces and inclusive places and we integrate these with our clients' sustainability goals seamlessly.

We partner with our clients to achieve green building certifications like LEED and WELL, which not only appeal to environmentally conscious employees but also contribute to companies' broader ESG goals. Our office designs incorporate biophilic elements like living walls and indoor gardens to improve air quality and employee wellbeing. We implement smart energy management systems, waste and water management systems to optimise energy usage and reduce carbon footprints. Through these initiatives, we make workplaces more attractive to the workforce and help in streamlining operations and managing costs for our clients.

What qualities does JLL consider essential for leaders to drive growth in the rapidly changing real estate landscape?

Effective leadership in the rapidly evolving real estate landscape requires a unique set of qualities. JLL has always valued leaders who demonstrate adaptability and the ability to thrive in this dynamic sector.

At JLL, all our actions are driven by teamwork, ethics and excellence. We empower our people with information, skills and the necessary tools to enable them to help our clients to the best of their ability. Client-centricity is core to us, and we expect our people to have a deep understanding of our clients' requirements and develop comprehensive solutions. For this, an innovation mindset is crucial, with the willingness to embrace new technologies and ideas to solve complex challenges. We also encourage data-driven decision-making skills within our organisation to help our clients make informed business strategies.

We prioritise a collaborative approach globally. Our people are given access to other leaders, teams and markets across the world to learn best practices, localise and implement them in their region. We value leaders who focus on talent development, nurturing and empowering teams to drive organisational growth. By combining technology and data intelligence with our world-renowned expertise, we're able to unveil untapped opportunities for success. ■