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Buildmet Fibres Private Limited

Buildmet Fibres Private Limited is one of the leading suppliers of FIBC bags. How do you perceive your company's journey since its inception in 1984? What have been your company's major milestones in recent years?

Buildmet Fibres was set up in 1984 as a PP Woven Sack manufacturer with a capacity of 40 MT catering to the Cement and Fertilizer industry.

It underwent tumultuous situation during 1990 when the Mandatory Jute packaging order was passed by the Central Government prohibiting use of HDPE/PP Woven Sacks for packing. In 1991-92, we ventured into the unchartered Overseas territory and were successful in getting the export market for our products, which helped us sustain and grow the business to reach 100 MT per month by the year 1994.

By 1994, another blow came in in the form of Anti-Dumping Duty imposed by European Union on PP Woven Sacks from India. This was a dampener for us. However, as a phoenix rising from the ashes, we ventured into the FIBC manufacturing. We were one of the first companies from India to manufacture FIBCs in 1995. We have successfully built capacity to manufacture and market our products to the tune of 1000 MT Exports per month. Our Ultramodern

Clean Room caters to high quality needs of the Food and Pharma Industry.

We started our system certification journey in 2008 with ISO 9001. We obtained our FSSC 22000 and BRCGS – Packaging certifications at the right time. We also hold SEDEX, SA 8000, ISO 14001, ISO 45001 certifications.

Our partners (customers) have longstanding relationship with us, and we expect that this business would grow further and stronger in the years to come. We are ready to adapt newer technologies and constantly innovate to keep up the pace of the world market requirements in our field.

We have been awarded the Best Exporter award by both State and Union Government agencies for many years. We have also been awarded as one of the Top 100 company in Best SME category by Union Government in 2019.

What are the key products and services that the company offers?

Flexible Intermediate Bulk Containers (FIBCs) is our main product. We serve different industries for their packaging requirements – few of them are Food, Chemicals, Stones, Sand, Mining, Agri Products, Fertilizers, Cement, Granules, Waste Management, Automobile industry, Bags that need Conductive and Antistatic requirements, Explosives etc.

We also produce certified that are for packing of dangerous goods which are UN marked as per the regulations.

Our product range includes:

- PP Woven sacks for packing of postal, courier, potatoes, cement, sandbags, rubble.
- PP Shopping Bags for specific high-end customers in Europe.
- PP Container Liners for transportation of Coffee, Malt, Seeds, Sugar etc.
- PP Woven Fabric for specialty applications.

Overall, we can offer a bouquet of solutions to our customers for packaging of their products.

Which overseas markets do you serve? How are you planning to expand your global footprint in next 3-5 years?

We supply our products across the globe, with prominent presence in all of Europe, UK, USA, Australia, NZ, Mexico, Central and South America, Far East Asia. We are looking at expanding our footprint to Africa, Middle East, Japan, Korea, and Indian Domestic market. We want to be known as the most reliable, sustainable packaging solution provider to all our partners (customers) for mutual growth and success.