

Manoj Pandurang Shirodkar Chairman & Managing Director



Shirodkar Preci Comp Private Limited

Kindly take us through your company's journey. What have been your company's major milestones in recent years?

Shirodkar Preci Comp was founded in 2004 in Pune with a vision to become a world class player in manufacturing of Precision Machined Component and Assemblies in Non-Automotive Sector. In span of 17 years company has reached to a Sales Turnover of @ 15 million USD & customer base spread in 31+ countries across all 5 Continents. 80% of our production is exported. Company has participated in important Global exhibitions such as Midest Paris and Hannover Messe. In 2017 company has transformed from an owner driven to professionally managed organization. invested in state of art manufacturing set-up, paperless ERP management systems & many more initiatives to rope in technology to become a systems & process driven organization. This systems and process driven approach has helped us to be consistent and persistent in our quality, delivery and growth management.

Shirodkar is acknowledged by customers for its quality and reliability. We enjoy the trust from our customers when it comes to transparency and ethical management process across all our stake holders

In 2019, we stepped into Aerospace and Defense sector, with AS 9100 D certification. In short span, we have earned confidence from our customer for high quality machining and assemblies, with entire project management services.

What are the key products and services that the company offers?

Our strength lies in high precision machining of exotic metals (Duplex steels, Titanium, Inconel.) from bar route/ Casting/ Forgings. We will continue to strengthen our capabilities in this area. Further to this, we are expanding in value addition propositions to our customers worldwide. They include: precision machining of all types of metals, sub-assemblies, assemblies, kitting, design and manufacturing of tooling, jigs, fixtures, and dies, concept to design and manufacturing to supply with entire project management ownership of parts and assemblies involving internal and external supplier base management.

What are some of the company's key overseas markets? What is the company's outlook for the next 3-5 years?

Currently our Sales is uniformly spread across USA, Europe, Far East, Middle East, with new emerging countries like Australia and South Korea.

In the current environment of global industrial developments, India holds promising position as a supplier and consumer. With strong foundation built, Shirodkar Preci Comp is aiming high in next 3 years. With all the Vision and Strategy falling in place, we look forward to achieving sales of 50M USD with addition of furthermore customers. The current investments and infrastructure are planned and designed to handle up to 3x growth.

In addition to organic growth in the existing portfolio, we also plan for inorganic growth through acquisitions and JVs. Customers are looking for solutions like forging manufacturing, heat treatment facility, design services etc. We have plans to expand our wings in these capabilities via acquisitions.

There are good opportunities to become strategic partners of various OEMs globally. We would be focusing on such opportunities in coming years.

Our ambition and dreams are high and very well supported by capable management already on board. We are confident to be the one who are known globally as a trusted associate for customers.

24 Experts' Views